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A. N. PIERSON, INC.

WHOLESALE

Florists and Nurserymen
CROMWELL, CONN.

TRADE PRICE LIST



Fall and Spring

1946 - 1947

Members of

The Conn. Nurserymen's Association
The New England Nurserymen's Association
American Association of Nurserymen

A. N. PIERSON, INC.

WHOLESALE

Florists and Nurserymen

CROMWELL, CONN.

**TRADE
PRICE LIST**



Fall and Spring

1946 - 1947

Represented by

E. D. ROBINSON

38 South Elm St.,

Wallingford, Conn.

Phone 1428

TO THE TRADE

Nursery located on Route 9 —

12 miles south of Hartford, Conn.

4 miles north of Middletown, Conn.

Packing. Net f. o. b. our shipping point. Packing charges are extra. We make no charge for packing car lot orders in bulk.

*This list cancels all previous lists, and
Prices are subject to change without notice.*

Orders are accepted on condition that they shall be void should stock become injured by frost or other causes beyond our control. We cannot be responsible for loss caused by damage or delay in transit. If such damage occurs, it must be reported and entered immediately with your local agent of the transportation company.

CLAIMS for error or shortage will be gladly corrected, but we must be notified within **TEN DAYS** after arrival of the stock. Such claims must be based upon an actual check of material at the time shipment arrives and not after it has been sold or lined out. Positively no claims will be allowed unless we (or the shipper) are notified within 10 days of arrival of the shipment.

Quantity Discount. Five to 24 plants furnished at the 10 rate, 25 and up at the 100 rate and 250 at the 1,000 rate.

Guarantee. Prices do not include any guarantee of growth whatever.

Terms. All accounts are due and payable 30 days from date of invoice. Cash, security, or satisfactory Trade References will be required from unknown parties. Interest at 6% will be charged upon all past due accounts. Cash discounts: 2% 10 days from date of invoice.

Where quantity ordered is of sufficient amount we can arrange for shipment by motor freight at prevailing rates. Our favorable locations make it advantageous for our customers to come with their trucks and take away their purchases.

NOTICE

All agreements and contracts are subject to ability of shipper to obtain the necessary manpower to dig and pack material and to priorities on material and transportation which may limit, restrict or make impossible performance thereunder.

A. N. PIERSON, INC.

Cromwell, Conn.

EVERGREEN TREES

CHAMAECYPARIS *pisifera*

SAWARA CYPRESS

	10 rate each	100 rate each
18 to 24 in.	\$ 1.60	\$ 1.50
2 to 3 ft.	2.25	2.00
3 to 4 ft.	3.25	3.00

psifera aurea

GOLDEN SAWARA CYPRESS

15 to 18 in.	1.35	1.25
18 to 24 in.	1.60	1.50
2 to 3 ft.	2.25	2.00
3 to 4 ft.	3.25	.....

p. filifera

THREAD BRANCHED CYPRESS

15 to 18 in.	1.35	1.25
18 to 25 in.	1.75	1.50
2 to 3 ft.	2.25	.....

plumosa

PLUME CYPRESS

15 to 18 in.	1.35	1.25
18 to 24 in.	1.60	1.50
2 to 3 ft.	2.25	2.00
3 to 4 ft.	3.25	3.00
4 to 5 ft.	4.25	.....

plumosa aurea

GOLDEN PLUME CYPRESS

18 to 24 in.	1.60	1.50
2 to 3 ft.	2.25	.....

argentea lutescens DWARF YELLOW PLUME CYPRESS

15 to 18 in.	1.35	1.25
18 to 24 in.	1.60	1.50

JUNIPERUS

chinensis keteleeri

KETELEER JUNIPER

18 to 24 in.	\$ 2.25	\$ 2.00
2 to 3 ft.	2.75	2.50
3 to 4 ft.	3.75

c. pfitzeriana

PFITZER'S SPREADING JUNIPER

15 to 18 in.	1.60	1.50
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c. sargentii

SARGENT'S JUNIPER—BLUE

15 to 18 in.	2.25	2.00
18 to 24 in.	2.75	2.50
2 to 2½ ft.	3.25

JUNIPERUS—continued

c. sargentii

SARGENT'S JUNIPER—GREEN

	10 rate each	100 rate each
15 to 18 in.	2.25	2.00
18 to 24 in.	2.75	2.50
2 to 2½ ft.	3.25	.....

c. depressa plumosa

ANDORRA JUNIPER

15 to 18 in.	2.25	.....
18 to 24 in.	2.75	2.50

cracovica

POLISH JUNIPER

18 to 24 in.	1.35	1.25
2 to 3 ft.	1.60	1.50

c. hibernica

IRISH JUNIPER

18 to 24 in.	1.10	.....
2 to 3 ft.	1.35	1.25
3 to 4 ft.	1.60	1.50

excelsa stricta

GREEK JUNIPER

18 to 24 in.	2.50
2 to 3 ft.	3.00

horizontalis (Bar Harbor Type)

18 to 24 in.	1.85
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h. glauca (douglasi)

WAUKEGAN JUNIPER

18 to 24 in.	1.85
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sabina

SAVIN JUNIPER

18 to 24 in.	1.60
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s. von ehron

UPRIGHT SAVIN JUNIPER

18 to 24 in.	1.85
2 to 3 ft.	2.25
3 to 4 ft.	2.75
4 to 5 ft.	4.00

squamata meyeri

MEYER JUNIPER

12 to 15 in.	1.35	.....
15 to 18 in.	2.25	.....

virginiana burki

BURK RED CEDAR

18 to 24 in.	2.25	2.00
2 to 3 ft.	2.75	2.50
3 to 4 ft.	3.75	.....

<i>virginiana cannarti</i>	CANNART JUNIPER	
	10 rate each	100 rate each
18 to 24 in.	2.25	2.00
2 to 3 ft.	2.75	2.50
3 to 4 ft.	3.75	.....
<i>virginiana glauca</i>	SILVER RED CEDAR	
18 to 24 in.	2.25	2.00
2 to 3 ft.	3.25	3.00
3 to 4 ft.	3.75	.....
<i>virginiana Kosteri</i>	KOSTER'S RED CEDAR	
18 to 24 in.	1.85	.....
2 to 3 ft.	2.50	.....
<i>virginiana schotti</i>	SCHOTT'S JUNIPER	
18 to 24 in.	2.25	2.00
2 to 3 ft.	2.75	2.50
<i>PICEA excelsa</i>	NORWAY SPRUCE	
18 24 in.	1.35	.....
2 to 3 ft.	1.85	1.75
3 to 4 ft.	2.50	2.25
<i>pungens glauca</i>	BLUE COLORADO SPRUCE	
15 to 18 in.	2.75	.....
18 to 24 in.	3.25	.....
<i>PSEUDOTSUGA douglasi</i>	DOUGLAS FIR	
3 to 4 ft.	3.25	.....
4 to 5 ft.	4.00	.....
5 to 6 ft.	5.00	.....
<i>TAXUS cuspidata</i>	SPREADING YEW	
12 to 15 in.	2.50	2.25
15 to 18 in.	3.00	2.75
<i>m. hatfieldi</i>	HATFIELD YEW	
12 to 15 in.	2.75	2.50
15 to 18 in.	3.25	3.00
18 to 24 in.	4.25	4.00
<i>media hicksi</i>	HICK'S YEW	
12 to 15 in.	2.75	2.50
15 to 18 in.	3.25	3.00
18 to 24 in.	4.25	4.00

THUYA occidentalis

AMERICAN ARBORVITAE

	10 rate each	100 rate each
18 to 24 in.	1.35	1.25
2 to 3 ft.	1.85	1.75
3 to 4 ft.	2.75	2.50
4 to 5 ft.	4.25	.....

occidentalis boothi

BOOTH GLOBE ARBORVITAE

15 to 18 in.	1.35	.....
18 to 24 in.	1.60	1.50

o. compacta

PARSON'S ARBORVITAE

15 to 18 in.	1.35	1.25
18 to 24 in.	1.60	1.50

o. douglasi (spiralis)

SPIRAL ARBORVITAE

2 to 3 ft.	2.25	2.00
3 to 4 ft.	3.25	3.00

o. elegantissima

GOLD TIPPED ARBORVITAE

18 to 24 in.	1.60	1.50
2 to 3 ft.	2.25	.....
3 to 4 ft.	2.75	.....

o. ellwangeriana

TOM THUMB ARBORVITAE

18 to 24 in.	1.85	.....
2 to 3 ft.	2.25	.....

o. globosa

AMERICAN GLOBE ARBORVITAE

15 to 18 in.	1.35	1.25
18 to 24 in.	1.60	1.50
2 to 2½ ft.	2.25	2.00

o. hoveyi

HOVEY'S ARBORVITAE

18 to 24 in.	1.60	1.50
2 to 2½ ft.	2.25	2.00

o. Little Gem

DWARF ARBORVITAE

15 to 18 in.	1.35	1.25
18 to 24 in.	1.60	.....
2 to 2½ ft.	2.25	.....

DARK AMERICAN ARBORVITAE

(*Thuya occidentalis nigra*)

A very bushy type of very dark green foliage which holds its color well in winter.

	10 rate each	100 rate each
18 to 24 in.	1.35	1.25
2 to 2½ ft.	1.85	1.75
2½ to 3 ft.	2.75	2.50
3 to 4 ft.	3.25	3.00
4 to 5 ft.	3.75	.....

o. pyramidalis PYRAMID ARBORVITAE

18 to 24 in.	1.35	1.25
2 to 3 ft.	2.25	2.00
3 to 4 ft.	3.25	3.00

o. reidi REID ARBORVITAE

15 to 18 in.	1.35	1.25
18 to 24 in.	1.60	1.50
2 to 2½ ft.	2.25	2.00

o. rosenthali

15 to 18 in.	1.35	1.25
18 to 24 in.	2.25	2.00

o. verveaneana VERVEANE'S ARBORVITAE

2 to 3 ft.	2.50	.....
3 to 4 ft.	3.25	.....
4 to 5 ft.	4.25	.....

o. wareana SIBERIAN ARBORVITAE

18 to 24 in.	1.60	1.50
2 to 3 ft.	2.25	2.00
3 to 3½ ft.	3.25	3.00

o. filiformis THREADLEAF ARBORVITAE

18 to 24 in.	1.50	.....
2 to 3 ft.	2.00	.....
3 to 4 ft.	3.00	.....

TSUGA canadensis CANADIAN HEMLOCK

15 to 18 in.	1.60	1.50
18 to 24 in.	1.85	1.75

TSUGA—continued
diversifolia

ORIENTAL HEMLOCK

	10 rate each	100 rate each
18 to 24 in.	2.50	.....
2 to 2½ ft.	3.50

BROAD LEAVED EVERGREENS

EUONYMUS

radicans variegata

9 to 12 in.40	.35
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KALMIA latifolia (nursery grown)

MOUNTAIN LAUREL

	10 rate each	100 rate each
12 to 18 in.	1.85	1.75
18 to 24 in.	2.50	2.25
2 to 2½ ft.	3.00	.....
2½ to 3 ft.	4.00	.....

LEUCOTHOE catesbaei

DROOPING LEUCOTHOE

12 to 15 in.	1.60	.....
18 to 24 in.	2.00	.....
2 to 2½ ft.	2.50	.....

PIERIS japonica

ORIENTAL ANDROMEDA

12 to 15 in.	2.75	.....
15 to 18 in.	3.25	.....
18 to 24 in.	3.75	.....
2 to 2½ ft.	4.00	.....

RHODODENDRON carolinianum

CAROLINA RHODODENDRON

12 to 18 in.	2.25	.....
18 to 24 in.	3.00	.....

maximum

ROSEBAY RHODODENDRON

3 to 4 ft.	4.50	.....
4 to 5 ft.	6.00	.....

LINING OUT STOCK TRANSPLANTED

<i>Varieies</i>	<i>Sizes</i>	<i>Times Trans- planted</i>	<i>100 Rate</i>	<i>1000 Rate</i>
Chamaecyparis Plumosa	8'' to 14''	Once	\$25.00	\$200.00
Juniper Japonica	6'' to 10''	Once	30.00	250.00
Taxus Cuspidata (Spreading)	6'' to 10''	Once	30.00	250.00
Taxus C. Capitata (Tip Cutting Upright)	6'' to 12''	Once	35.00	300.00
Taxus C. Browni	6'' to 10''	Once	35.00	300.00
Taxus Canadensis Stricta	6'' to 10''	Once	35.00	300.00
Taxus Media Andersoni	6'' to 10''	Once	35.00	300.00
Taxus Media Hatfieldi	6'' to 10''	Once	35.00	300.00
Taxus Media Hallioriana	6'' to 10''	Once	45.00	400.00
Thuya Occi Elegantissima	6'' to 10''	Once	30.00	250.00
Thuya Occi Pynamidalis	8'' to 12''	Once	30.00	250.00
Euonymous Radicans Vegetus	6'' to 10''	Once	25.00	200.00

LINING OUT STOCK TRANSPLANTED

<i>Varieies</i>	<i>Sizes</i>	<i>Times Trans- planted</i>	<i>100 Rate</i>	<i>1000 Rate</i>
Abies Balsamea	8'' to 12''	Twice	\$25.00	\$200.00
Abies Concolor	10'' to 14''	Twice	40.00	350.00
Abies Fraseri	8'' to 12''	Twice	35.00	300.00
Chamaecyparis Plumosa Aurea	8'' to 12''	Twice	35.00	300.00
Juniper Sargentii	4'' to 8''	Twice	25.00	200.00
Juniper Sargentii	6'' to 10''	Twice	30.00	250.00
Picea Excelsa	18'' to 30''	Twice	45.00	400.00
Taxus Canadensis Stricta	8'' to 14''	Twice	50.00	450.00
Taxus C. Capitata (5 yr. Seedlings)	8'' to 12''	Twice	65.00	600.00
Taxus C. Browni	8'' to 12''	Twice	45.00	400.00
Taxus Media Hatfieldi	8'' to 12''	Twice	50.00	450.00
Taxus Media Hicksi	8'' to 14''	Twice	50.00	450.00
Thuja Occi. Elegantis- sima	8'' to 12''	Twice	35.00	300.00

DECIDUOUS ORNAMENTAL TREES

ACER platanoides

NORWAY MAPLE

	10 rate each	100 rate each
6 to 8 ft., $\frac{3}{4}$ to 1 in. cal.	1.35	1.25
8 to 10 ft., 1 to $1\frac{1}{4}$ in. cal.	1.85	1.75
10 to 12 ft., $1\frac{3}{4}$ to $1\frac{1}{2}$ in. cal.	2.75	2.50

p. schwedleri

SCHWEDLER MAPLE

6 to 8 ft.	2.00
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rubrum

RED MAPLE

10 to 12 ft., $1\frac{1}{2}$ to $1\frac{3}{4}$ in. cal.	4.25	4.00
14 to 16 ft., 2 to $2\frac{1}{2}$ in. cal.	7.00	6.50
14 to 16 ft., $2\frac{1}{2}$ to 3 in. cal.	10.00	9.00

saccharum

SUGAR MAPLE

6 to 8 ft.	2.25	2.00
8 to 10 ft.	2.75	2.50
10 to 12 ft., $1\frac{1}{4}$ to $1\frac{1}{2}$ in. cal.	3.25	.....
12 to 14 ft., $1\frac{1}{2}$ to $1\frac{3}{4}$ in. cal.	4.25	.....
14 to 16 ft., 2 to $2\frac{1}{2}$ in. cal.	6.50	.....
16 to 18 ft., $2\frac{1}{2}$ to $2\frac{3}{4}$ in. cal.	10.00	.....
18 to 20 ft., 3 to $3\frac{1}{2}$ in. cal.	12.00	.....

BETULA alba

EUROPEAN WHITE BIRCH

6 to 8 ft.	1.85	1.75
8 to 10 ft.	2.25	2.00

CERCIDIPHYLLUM japonicum

KATSURA TREE

6 to 8 ft.	10.00	.....
8 to 10 ft.	12.50	.....

THE DOGWOODS

(Cornus florida and florida rubra)

In sections where these two varieties are hardy, there are no small trees that make a more beautiful appearance than the Dogwoods. Plan to use these wherever possible. Their Spring flowers and Fall foliage are extremely attractive.

May be used in either sunny or shaded locations.

WHITE FLOWERING DOGWOOD

CORNUS florida WHITE FLOWERING DOGWOOD

	B & B	
	10 rate each	100 rate each
6 to 8 ft.	8.00	.....
8 to 10 ft.	9.00	8.00
10 to 12 ft.	11.00	10.00
12 to 14 ft.	13.00	12.00
8 to 10 ft. clumps (2 to 6 stems)	11.00	10.00
10 to 12 ft. clumps (2 to 4 stems)	13.00	12.00
12 to 14 ft. clumps (2 to 3 stems)	16.00	15.00

GYMNOCLADUS dioica KENTUCKY COFFEE TREE

6 to 8 ft.	2.75	.....
8 to 10 ft.	3.25	.....

HALESIA tetraptera SILVER BELL

10 to 12 ft.	3.00	.....
12 to 14 ft.	3.50	.....

LIRIODENDRON tulipifera TULIP TREE

8 to 10 ft.	2.25	.....
10 to 12 ft.	2.75	.....
12 to 14 ft.	3.25	.....

MAGNOLIA glauca

2 to 3 ft.	2.75	.....
3 to 4 ft.	3.75	3.50
4 to 5 ft.	5.50	5.00
5 to 6 ft.	8.00	7.50
6 to 8 ft.	12.00	10.00

MAGNOLIA tripetala UMBRELLA MAGNOLIA

8 to 10 ft.	8.00
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QUERCUS coccinea SCARLET OAK

12 to 14 ft., 2 to 2½ in. cal.	7.50
12 to 14 ft., 2½ to 3 in. cal.	10.00
14 to 16 ft. 3 to 3½ in. cal.	12.50	.....
14 to 16 ft., 3½ to 4 in. cal.	15.00	.....
16 to 20 ft., 4 to 4½ in. cal.	18.00	.....

QUERCUS palustris

PIN OAK

	10 rate each	100 rate each
10 to 12 ft., 2½ to 3 in. cal.	8.00	.....
14 to 16 ft., 3½ to 4 in. cal.	12.00	.....
16 to 18 ft., 4 to 5 in. cal.	15.00	.....

SORBUS americana

AMERICAN MT. ASH

5 to 6 ft.	2.25	2.00
6 to 7 ft.	2.75	2.50

aucuparia

EUROPEAN MT. ASH

6 to 8 ft.	2.25	2.00
8 to 10 ft.	2.75	2.50
10 to 12 ft.	3.75	3.50

DECIDUOUS ORNAMENTAL SHRUBS

	10 rate each	100 rate each
<i>AZALEA arborescens</i>	SWEET AZALEA	
15 to 18 in.	1.60	.....
18 to 24 in.	2.25	.....
2 to 3 ft.	2.75	.....

calendulacea

FLAME AZALEA

15 to 18 in.	1.60	.....
18 to 24 in.	2.25	.....
2 to 2½ ft.	2.75	.....

mollis

CHINESE AZALEA

12 to 15 in.	1.75	.....
15 to 18 in.	2.25	.....

poukhanensis

KOREAN AZALEA

15 to 18 in.	2.25	.....
18 to 24 in.	3.00	.....
2 to 2½ ft.	4.25	.....

AZALEA—continued

schlippenbachii

ROYAL AZALEA

	<i>10 rate each</i>	<i>100 rate each</i>
15 to 18 in.	2.25
18 to 24 in.	3.00
2 to 2½ ft.	4.25

yodogawa

YODOGAWA AZALEA

2 to 2½ ft.	4.25
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viscosa

SWAMP AZALEA

15 to 18 in.	2.25
18 to 24 in.	2.75
2 to 3 ft.	4.25

DAPHNE mezereum

15 to 18 in.	1.00	.....
18 24 in.	1.25	.....

ENKIANTHUS campanulatus

REDVEIN ENKIANTHUS

18 to 24 in.	2.75	2.50
2 to 3 ft.	3.25	3.00
3 to 4 ft.	4.25	4.00

ILEX verticillata

WINTERBERRY

3 to 4 ft. ....	.85	.....
4 to 5 ft. ....	.95	.....
5 to 6 ft.	1.10	.....
6 to 7 ft.	1.75	.....

MEMO

